

National Association of REALTORS - Real Estate Trend Indicator

State: Ohio

Board Name: Northwest Ohio Real Estate Information Systems, Inc.

Property Category: SFM

Date: 10/10/16

September 2016

| Price Class | Sold Listings | | | Total | Active | Pending | Expired | Off Mrkt |
|-------------------------|---------------|--------|---------|-------|--------|---------|---------|----------|
| | <2 Beds | 3 Beds | 4+ Beds | | | | | |
| 01. \$19,999 & Under | 8 | 23 | 7 | 38 | 264 | 51 | 9 | 17 |
| 02. \$20,000-\$29,999 | 13 | 22 | 4 | 39 | 179 | 34 | 9 | 4 |
| 03. \$30,000-\$39,999 | 4 | 22 | 3 | 29 | 200 | 18 | 13 | 3 |
| 04. \$40,000-\$49,999 | 12 | 20 | 4 | 36 | 221 | 33 | 15 | 2 |
| 05. \$50,000-\$59,999 | 10 | 20 | 3 | 33 | 224 | 34 | 16 | 5 |
| 06. \$60,000-\$69,999 | 9 | 28 | 4 | 41 | 284 | 35 | 15 | 5 |
| 07. \$70,000-\$79,999 | 12 | 27 | 8 | 47 | 302 | 51 | 14 | 4 |
| 08. \$80,000-\$89,999 | 6 | 35 | 4 | 45 | 289 | 38 | 16 | 7 |
| 09. \$90,000-\$99,999 | 6 | 27 | 8 | 41 | 260 | 37 | 11 | 7 |
| 10. \$100,000-\$119,999 | 10 | 51 | 14 | 75 | 403 | 60 | 18 | 9 |
| 11. \$120,000-\$139,999 | 2 | 39 | 22 | 63 | 407 | 64 | 12 | 7 |
| 12. \$140,000-\$159,999 | 0 | 37 | 16 | 53 | 275 | 54 | 10 | 10 |
| 13. \$160,000-\$179,999 | 2 | 18 | 16 | 36 | 267 | 27 | 7 | 3 |
| 14. \$180,000-\$199,999 | 1 | 27 | 17 | 45 | 208 | 38 | 4 | 4 |

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|-------------------------|---------------|--------|---------|-------|--------|---------|---------|----------|
| | <2 Beds | 3 Beds | 4+ Beds | | | | | |
| 15. \$200,000-\$249,999 | 2 | 27 | 26 | 55 | 347 | 47 | 9 | 8 |
| 16. \$250,000-\$299,999 | 1 | 15 | 29 | 45 | 271 | 38 | 11 | 3 |
| 17. \$300,000-\$399,999 | 0 | 6 | 21 | 27 | 326 | 26 | 20 | 10 |
| 18. \$400,000-\$499,999 | 0 | 2 | 9 | 11 | 124 | 11 | 10 | 2 |
| 19. \$500,000-\$749,999 | 0 | 0 | 6 | 6 | 106 | 6 | 8 | 3 |
| 20. \$750,000-\$999,999 | 0 | 0 | 1 | 1 | 40 | 4 | 2 | 0 |
| 21. \$1,000,000 & Over | 0 | 0 | 0 | 0 | 11 | 0 | 0 | 0 |

| | | | | | | | | |
|---------------------------|--------|---------|---------|---------|---------|---------|---------|---------|
| Total Units | 98 | 446 | 222 | 766 | 5,008 | 706 | 229 | 113 |
| Average Price | 69,479 | 112,379 | 204,504 | 132,925 | 159,177 | 136,401 | 163,390 | 144,322 |
| Volume (in 1000's) | 6809 | 50121 | 45400 | 101820 | 797159 | 96299 | 37416 | 16308 |

| Days on Market | Units |
|----------------|-------|
| 0 - 30 | 45 |
| 31 - 60 | 214 |
| 61 - 90 | 176 |
| 91 - 120 | 144 |
| 121 & Over | 187 |

| Financing | Units | Financing | Units |
|----------------|-------|-----------------|-------|
| Agent-Owner | 0 | Owner Financing | 0 |
| Assumption | 0 | Seller Assist | 0 |
| Cash | 210 | Trade/Exchange | 0 |
| Conventional | 362 | VA | 37 |
| FHA | 134 | Other | 20 |
| FMHA | 0 | Undefined | 0 |
| Lease | 0 | Not Used | 0 |
| Lease Purchase | 3 | | |

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|-------------------------|---------------|--------|---------|-------|--------|---------|---------|----------|
| | <2 Beds | 3 Beds | 4+ Beds | | | | | |
| 01. \$19,999 & Under | 0 | 0 | 0 | 0 | 2 | 1 | 0 | 0 |
| 02. \$20,000-\$29,999 | 0 | 0 | 1 | 1 | 5 | 0 | 1 | 0 |
| 03. \$30,000-\$39,999 | 1 | 0 | 0 | 1 | 8 | 1 | 1 | 0 |
| 04. \$40,000-\$49,999 | 1 | 0 | 0 | 1 | 14 | 0 | 0 | 0 |
| 05. \$50,000-\$59,999 | 0 | 0 | 0 | 0 | 11 | 0 | 1 | 0 |
| 06. \$60,000-\$69,999 | 1 | 0 | 0 | 1 | 18 | 3 | 0 | 1 |
| 07. \$70,000-\$79,999 | 2 | 0 | 0 | 2 | 20 | 3 | 0 | 1 |
| 08. \$80,000-\$89,999 | 6 | 1 | 0 | 7 | 23 | 7 | 2 | 0 |
| 09. \$90,000-\$99,999 | 3 | 3 | 0 | 6 | 17 | 4 | 0 | 0 |
| 10. \$100,000-\$119,999 | 7 | 0 | 0 | 7 | 24 | 5 | 0 | 1 |
| 11. \$120,000-\$139,999 | 7 | 1 | 0 | 8 | 37 | 3 | 0 | 2 |
| 12. \$140,000-\$159,999 | 7 | 0 | 0 | 7 | 32 | 6 | 1 | 1 |
| 13. \$160,000-\$179,999 | 4 | 5 | 1 | 10 | 44 | 8 | 1 | 1 |
| 14. \$180,000-\$199,999 | 2 | 1 | 0 | 3 | 26 | 2 | 0 | 0 |

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| Price Class | Sold Listings | | | Total | Active | Pending | Expired | Off Mrkt |
|-------------------------|---------------|--------|---------|-------|--------|---------|---------|----------|
| | <2 Beds | 3 Beds | 4+ Beds | | | | | |
| 15. \$200,000-\$249,999 | 1 | 7 | 3 | 11 | 37 | 8 | 0 | 2 |
| 16. \$250,000-\$299,999 | 1 | 3 | 0 | 4 | 22 | 5 | 0 | 1 |
| 17. \$300,000-\$399,999 | 0 | 1 | 0 | 1 | 15 | 3 | 0 | 1 |
| 18. \$400,000-\$499,999 | 1 | 0 | 1 | 2 | 10 | 1 | 0 | 3 |
| 19. \$500,000-\$749,999 | 0 | 0 | 0 | 0 | 2 | 0 | 1 | 0 |
| 20. \$750,000-\$999,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 21. \$1,000,000 & Over | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

| | | | | | | | | |
|---------------------------|---------|---------|---------|---------|---------|---------|---------|---------|
| Total Units | 44 | 22 | 6 | 72 | 367 | 60 | 8 | 14 |
| Average Price | 132,456 | 194,378 | 226,367 | 158,508 | 158,862 | 161,594 | 155,338 | 224,991 |
| Volume (in 1000's) | 5828 | 4276 | 1358 | 11413 | 58302 | 9696 | 1243 | 3150 |

| Days on Market | Units |
|----------------|-------|
| 0 - 30 | 5 |
| 31 - 60 | 19 |
| 61 - 90 | 17 |
| 91 - 120 | 14 |
| 121 & Over | 17 |

| Financing | Units | Financing | Units |
|----------------|-------|-----------------|-------|
| Agent-Owner | 0 | Owner Financing | 0 |
| Assumption | 0 | Seller Assist | 0 |
| Cash | 25 | Trade/Exchange | 0 |
| Conventional | 43 | VA | 1 |
| FHA | 1 | Other | 2 |
| FMHA | 0 | Undefined | 0 |
| Lease | 0 | Not Used | 0 |
| Lease Purchase | 0 | | |