

Real Estate Trend Indicator

2/6/2018
Page 1 of 1

Property Type: Residential
Prop Sub Type: Single Family
Date Range: Between 01/01/2018 and 01/31/2018
Criteria: Property Category is 'Residential'
 Property Sub Type is 'Single Family'

Sold Listings

| Price Class | <2 Beds | 3 Beds | 4+ Beds | Total | Active | Pending | Expired | Off Mrkt |
|---------------------------|---------|---------|---------|---------|---------|---------|---------|----------|
| \$19,999 & under | 9 | 21 | 5 | 35 | 68 | 13 | 4 | 8 |
| \$20,000-\$29,999 | 10 | 20 | 4 | 34 | 52 | 6 | 6 | 1 |
| \$30,000-\$39,999 | 7 | 12 | 3 | 22 | 77 | 6 | 6 | 2 |
| \$40,000-\$49,999 | 6 | 9 | 4 | 19 | 100 | 10 | 6 | 11 |
| \$50,000-\$59,999 | 4 | 19 | 6 | 29 | 101 | 15 | 10 | 5 |
| \$60,000-\$69,999 | 6 | 16 | 5 | 27 | 106 | 11 | 7 | 4 |
| \$70,000-\$79,999 | 6 | 14 | 4 | 24 | 111 | 11 | 14 | 4 |
| \$80,000-\$89,999 | 5 | 19 | 2 | 26 | 110 | 11 | 9 | 4 |
| \$90,000-\$99,999 | 4 | 11 | 3 | 18 | 104 | 8 | 8 | 2 |
| \$100,000-\$119,999 | 3 | 32 | 2 | 37 | 144 | 15 | 12 | 5 |
| \$120,000-\$139,999 | 2 | 23 | 9 | 34 | 143 | 12 | 12 | 5 |
| \$140,000-\$159,999 | 5 | 22 | 10 | 37 | 83 | 14 | 4 | 3 |
| \$160,000-\$179,999 | 0 | 11 | 5 | 16 | 81 | 9 | 6 | 4 |
| \$180,000-\$199,999 | 0 | 10 | 13 | 23 | 48 | 8 | 10 | 1 |
| \$200,000-\$249,999 | 0 | 9 | 13 | 22 | 127 | 15 | 22 | 3 |
| \$250,000-\$299,999 | 1 | 9 | 12 | 22 | 108 | 11 | 9 | 6 |
| \$300,000-\$399,999 | 0 | 2 | 18 | 20 | 141 | 4 | 13 | 4 |
| \$400,000-\$499,999 | 0 | 0 | 2 | 2 | 68 | 3 | 3 | 2 |
| \$500,000-\$749,999 | 0 | 1 | 2 | 3 | 56 | 3 | 2 | 3 |
| \$750,000-\$999,999 | 0 | 0 | 0 | 0 | 22 | 0 | 2 | 1 |
| \$1,000,000 & over | 0 | 0 | 0 | 0 | 11 | 0 | 0 | 0 |
| Total Units | 68 | 260 | 122 | 450 | 1,861 | 185 | 165 | 78 |
| Average Price | 64,447 | 102,026 | 182,025 | 118,036 | 178,741 | 132,706 | 164,991 | 151,140 |
| Volume (in 1000's) | 4,382 | 26,527 | 22,207 | 53,116 | 332,637 | 24,551 | 27,224 | 11,789 |

| <u>Days on Market</u> | <u>Units</u> | <u>Financing</u> | <u>Units</u> |
|-----------------------|--------------|------------------|--------------|
| 0-30 | 37 | Cash | 143 |
| 31-60 | 137 | Conventional | 206 |
| 61-90 | 89 | FHA | 59 |
| 91-120 | 54 | FMHA | 1 |
| 121-180 | 51 | Other | 14 |
| 181-365 | 24 | Owner Financing | 2 |
| 366+ | 58 | VA | 25 |

Real Estate Trend Indicator

Property Type: Residential
Prop Sub Type: Condo-Villa
Date Range: Between 01/01/2018 and 01/31/2018
Criteria: Property Category is 'Residential'
 Property Sub Type is 'Condo-Villa'

Sold Listings

| Price Class | <2 Beds | 3 Beds | 4+ Beds | Total | Active | Pending | Expired | Off Mrkt |
|---------------------------|---------|---------|---------|---------|---------|---------|---------|----------|
| \$19,999 & under | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$20,000-\$29,999 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 |
| \$30,000-\$39,999 | 1 | 0 | 0 | 1 | 4 | 0 | 0 | 0 |
| \$40,000-\$49,999 | 3 | 1 | 0 | 4 | 4 | 0 | 0 | 0 |
| \$50,000-\$59,999 | 1 | 0 | 0 | 1 | 6 | 0 | 0 | 0 |
| \$60,000-\$69,999 | 1 | 0 | 0 | 1 | 7 | 0 | 0 | 0 |
| \$70,000-\$79,999 | 1 | 1 | 0 | 2 | 3 | 2 | 0 | 0 |
| \$80,000-\$89,999 | 2 | 1 | 0 | 3 | 9 | 2 | 1 | 0 |
| \$90,000-\$99,999 | 0 | 0 | 0 | 0 | 6 | 0 | 3 | 0 |
| \$100,000-\$119,999 | 3 | 0 | 0 | 3 | 9 | 1 | 1 | 1 |
| \$120,000-\$139,999 | 1 | 0 | 0 | 1 | 17 | 2 | 1 | 0 |
| \$140,000-\$159,999 | 3 | 2 | 0 | 5 | 6 | 0 | 1 | 0 |
| \$160,000-\$179,999 | 2 | 5 | 0 | 7 | 11 | 1 | 0 | 0 |
| \$180,000-\$199,999 | 0 | 2 | 0 | 2 | 7 | 1 | 0 | 0 |
| \$200,000-\$249,999 | 4 | 3 | 1 | 8 | 9 | 1 | 3 | 0 |
| \$250,000-\$299,999 | 1 | 2 | 0 | 3 | 10 | 3 | 1 | 0 |
| \$300,000-\$399,999 | 0 | 1 | 1 | 2 | 10 | 0 | 1 | 0 |
| \$400,000-\$499,999 | 0 | 0 | 0 | 0 | 3 | 0 | 0 | 0 |
| \$500,000-\$749,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$750,000-\$999,999 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 |
| \$1,000,000 & over | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total Units | 23 | 18 | 2 | 43 | 123 | 13 | 12 | 1 |
| Average Price | 127,544 | 182,043 | 288,000 | 157,821 | 167,342 | 162,533 | 178,606 | 119,900 |
| Volume (in 1000's) | 2,934 | 3,277 | 576 | 6,786 | 20,583 | 2,113 | 2,143 | 120 |

| <u>Days on Market</u> | <u>Units</u> | <u>Financing</u> | <u>Units</u> |
|-----------------------|--------------|------------------|--------------|
| 0-30 | 4 | Cash | 12 |
| 31-60 | 12 | Conventional | 27 |
| 61-90 | 7 | FHA | 2 |
| 91-120 | 4 | Other | 2 |
| 121-180 | 4 | | |
| 181-365 | 3 | | |
| 366+ | 9 | | |