

# Real Estate Trend Indicator

6/10/2019

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**Property Type:** Residential  
**Prop Sub Type:** Single Family  
**Date Range:** Between 05/01/2019 and 05/31/2019  
**Criteria:** Property Category is 'Residential'  
 Property Sub Type is 'Single Family'

| Price Class               | Sold Listings |         |         |         | Active  | Pending | Expired | Off Mrkt |
|---------------------------|---------------|---------|---------|---------|---------|---------|---------|----------|
|                           | <2 Beds       | 3 Beds  | 4+ Beds | Total   |         |         |         |          |
| \$19,999 & under          | 13            | 14      | 2       | 29      | 98      | 17      | 12      | 1        |
| \$20,000-\$29,999         | 4             | 16      | 2       | 22      | 54      | 5       | 7       | 3        |
| \$30,000-\$39,999         | 9             | 13      | 3       | 25      | 43      | 4       | 1       | 2        |
| \$40,000-\$49,999         | 10            | 18      | 3       | 31      | 60      | 3       | 4       | 6        |
| \$50,000-\$59,999         | 6             | 12      | 5       | 23      | 60      | 9       | 3       | 2        |
| \$60,000-\$69,999         | 6             | 23      | 4       | 33      | 54      | 9       | 4       | 2        |
| \$70,000-\$79,999         | 9             | 33      | 7       | 49      | 75      | 12      | 3       | 2        |
| \$80,000-\$89,999         | 8             | 39      | 3       | 50      | 48      | 10      | 4       | 1        |
| \$90,000-\$99,999         | 5             | 32      | 3       | 40      | 49      | 9       | 3       | 7        |
| \$100,000-\$119,999       | 13            | 66      | 7       | 86      | 77      | 19      | 4       | 6        |
| \$120,000-\$139,999       | 8             | 64      | 18      | 90      | 102     | 14      | 6       | 6        |
| \$140,000-\$159,999       | 2             | 44      | 16      | 62      | 71      | 13      | 5       | 3        |
| \$160,000-\$179,999       | 1             | 38      | 22      | 61      | 84      | 17      | 4       | 5        |
| \$180,000-\$199,999       | 0             | 33      | 22      | 55      | 46      | 9       | 2       | 1        |
| \$200,000-\$249,999       | 5             | 51      | 52      | 108     | 124     | 16      | 11      | 4        |
| \$250,000-\$299,999       | 1             | 18      | 53      | 72      | 135     | 13      | 9       | 10       |
| \$300,000-\$399,999       | 1             | 20      | 42      | 63      | 195     | 12      | 10      | 2        |
| \$400,000-\$499,999       | 1             | 2       | 20      | 23      | 92      | 8       | 15      | 2        |
| \$500,000-\$749,999       | 0             | 2       | 13      | 15      | 77      | 1       | 6       | 2        |
| \$750,000-\$999,999       | 0             | 0       | 2       | 2       | 31      | 0       | 4       | 0        |
| \$1,000,000 & over        | 0             | 1       | 2       | 3       | 20      | 1       | 0       | 0        |
| <b>Total Units</b>        | 102           | 539     | 301     | 942     | 1,595   | 201     | 117     | 67       |
| <b>Average Price</b>      | 84,021        | 139,761 | 254,026 | 170,237 | 229,938 | 155,795 | 232,047 | 166,433  |
| <b>Volume (in 1000's)</b> | 8,570         | 75,331  | 76,462  | 160,363 | 366,752 | 31,315  | 27,149  | 11,151   |

| <u>Days on Market</u> | <u>Units</u> | <u>Financing</u> | <u>Units</u> |
|-----------------------|--------------|------------------|--------------|
| 0-30                  | 121          | Cash             | 195          |
| 31-60                 | 447          | Conventional     | 533          |
| 61-90                 | 141          | FHA              | 155          |
| 91-120                | 66           | Other            | 10           |
| 121-180               | 35           | Owner Financing  | 1            |
| 181-365               | 33           | VA               | 48           |
| 366+                  | 99           |                  |              |

# Real Estate Trend Indicator

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**Property Type:** Residential  
**Prop Sub Type:** Condo-Villa  
**Date Range:** Between 05/01/2019 and 05/31/2019  
**Criteria:** Property Category is 'Residential'  
 Property Sub Type is 'Condo-Villa'

## Sold Listings

| Price Class               | <2 Beds | 3 Beds  | 4+ Beds | Total   | Active  | Pending | Expired | Off Mrkt |
|---------------------------|---------|---------|---------|---------|---------|---------|---------|----------|
| \$19,999 & under          | 0       | 0       | 0       | 0       | 1       | 0       | 0       | 0        |
| \$20,000-\$29,999         | 1       | 0       | 0       | 1       | 2       | 0       | 0       | 0        |
| \$30,000-\$39,999         | 0       | 0       | 0       | 0       | 4       | 0       | 0       | 0        |
| \$40,000-\$49,999         | 0       | 0       | 0       | 0       | 5       | 1       | 0       | 0        |
| \$50,000-\$59,999         | 3       | 0       | 0       | 3       | 0       | 0       | 0       | 0        |
| \$60,000-\$69,999         | 3       | 0       | 0       | 3       | 5       | 0       | 0       | 0        |
| \$70,000-\$79,999         | 0       | 0       | 1       | 1       | 4       | 0       | 0       | 0        |
| \$80,000-\$89,999         | 1       | 1       | 0       | 2       | 8       | 0       | 0       | 0        |
| \$90,000-\$99,999         | 2       | 1       | 0       | 3       | 6       | 0       | 0       | 0        |
| \$100,000-\$119,999       | 8       | 3       | 0       | 11      | 7       | 0       | 0       | 1        |
| \$120,000-\$139,999       | 8       | 1       | 0       | 9       | 10      | 2       | 1       | 0        |
| \$140,000-\$159,999       | 5       | 2       | 0       | 7       | 5       | 0       | 0       | 0        |
| \$160,000-\$179,999       | 2       | 5       | 0       | 7       | 9       | 4       | 0       | 0        |
| \$180,000-\$199,999       | 4       | 5       | 0       | 9       | 11      | 2       | 0       | 0        |
| \$200,000-\$249,999       | 3       | 7       | 0       | 10      | 15      | 4       | 3       | 1        |
| \$250,000-\$299,999       | 2       | 0       | 1       | 3       | 22      | 3       | 0       | 1        |
| \$300,000-\$399,999       | 0       | 2       | 0       | 2       | 20      | 2       | 0       | 0        |
| \$400,000-\$499,999       | 0       | 0       | 1       | 1       | 5       | 0       | 0       | 0        |
| \$500,000-\$749,999       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0        |
| \$750,000-\$999,999       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0        |
| \$1,000,000 & over        | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0        |
| <b>Total Units</b>        | 42      | 27      | 3       | 72      | 139     | 18      | 4       | 3        |
| <b>Average Price</b>      | 132,470 | 182,930 | 261,465 | 156,767 | 197,599 | 209,437 | 210,350 | 214,100  |
| <b>Volume (in 1000's)</b> | 5,564   | 4,939   | 784     | 11,287  | 27,466  | 3,770   | 841     | 642      |

| <u>Days on Market</u> | <u>Units</u> | <u>Financing</u> | <u>Units</u> |
|-----------------------|--------------|------------------|--------------|
| 0-30                  | 15           | Cash             | 18           |
| 31-60                 | 31           | Conventional     | 51           |
| 61-90                 | 8            | FHA              | 1            |
| 91-120                | 9            | Other            | 1            |
| 121-180               | 6            | VA               | 1            |
| 181-365               | 0            |                  |              |
| 366+                  | 3            |                  |              |